



2021 FARMER SATISFACTION PROMISE

ADOPT TERRASYM® ACROSS YOUR BUSINESS WITH CONFIDENCE!

NewLeaf Symbiotics stands behind the the science of Terrasym 401 for Soybean and 450 for Corn. And, with more than with more than 300,000 acres sold in 2020, we are confident that Terrasym has what you need for your crops.

To enable farmers to take a full look at this innovative microbial technology, NewLeaf Symbiotics is offering new customers our Farmer Satisfaction Promise for the 2021 season to remove any potential perceived risk the farmer may have around technology adoption. If a farmer does not have an economic return that covers the cost of Terrasym and meets all of the 2021 qualification requirements, NewLeaf will refund the farmer up to the cost of the product.

This program is only available for new farmers and retailers utilizing Terrasym across 10,000+ combined acres or retailers with a minimum of 10 farmer participants.

AT A GLANCE

YOUR NEXT ON-FARM TRIAL

- Trial design can vary by field and/or operation
- Soybean: At minimum, split the field (see examples 1 and 3)
- Corn: Split planter (i.e., 24 row planter, 12 row head), side-by-side, block, strip trial
- Requires 1-2 validation fields per crop where Terrasym treatment/ application is the only differing variable*
- Supply digital proof including yield outcome and treatment location to field a claim, i.e., raw field data or harvest summary reports from any digital platform

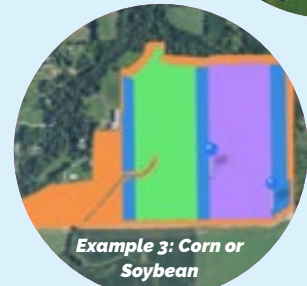
*If treated acres exceeds 2,500, the farmer works with their local retailer to agree upon a plan for the number of validation fields per crop



Example 1: Soybean



Example 2: Corn



Example 3: Corn or Soybean

2021 QUALIFICATION DETAILS

ELIGIBILITY

- NewLeaf will ensure the farmer has a positive financial return by using Terrasym-based products on their acres. Eligible products include: Terrasym 401 and 450.
- If a farmer who purchased Terrasym 401 or 450 from a qualifying retailer does not have an economic return that covers the cost of the Terrasym product(s), NewLeaf will refund the farmer up to the cost of the product as outlined in the table below.
- In order to be reimbursed, farmers must submit FieldView, Granular, Deere, Case, AgLeader, or other yield monitor digital data for any claimed fields that do not provide an economic return.

PRODUCT	Terrasym 401	Terrasym 450
COST PER ACRE	\$4.00	\$7.00

HOW TO PARTICIPATE

- The farmer splits the field. Either half of the field receives an application and half does not, or the planter is split where half of the field receives an application and the other half does not.
- Seed treater sends one cup of Terrasym-treated seed to a third party to verify presence of product on seed (details communicated in seed treater checklist, outlined on the next page).
- Measurement uses the average across all acres (if multiple fields/farms, in aggregate).
- Submit claim electronically to NewLeaf at satisfactionpromise@newleafsym.com by December 1, 2021. Payment will be made directly to the farmer by January 31, 2022. Contact NewLeaf via the email above or reach out to your local Terrasym rep for a claim submission form.



SEED TREATER CHECKLIST

1. Enroll your dealership in the 2021 Satisfaction Promise at terrasym.com.
2. Send a one (1) cup sample of treated seed to a third-party (listed below) for validation within 10 days of treating seed with Terrasym 401 or Terrasym 450. NewLeaf Symbiotics will provide you with a sample kit upon enrollment.
*Eurofins BioDiagnostics Inc.
1821 Vista View Drive
Longmont, CO 80504*
3. Work with your customer to solidify a trial design which includes validation fields and a plan for measurement via a digital ag platform (i.e., Climate FieldView, Granular, John Deere, etc.). Notes on trial design:
 - **If treated acres are less than 2,500 acres:** A farmer must have at least 1-2 validation fields* per crop per Terrasym treatment/application.
 - **If treated acres exceeds 2,500 acres:** A farmer must work with their seed treater/retailer to determine the appropriate number of validation fields* per crop per Terrasym treatment/application.
 - * *Validation fields must be planted as a split field (i.e. side-by-side or block trial) or split planter (i.e., 24 row planter, 12 row head) where the Terrasym treatment/application is the only differing variable.*
4. Supply digital proof including yield outcome and treatment location to field a claim, i.e., raw field data or harvest summary reports from any digital platform.
5. Submit claim electronically to NewLeaf Symbiotics at satisfactionpromise@newleafsym.com and sign the terms and conditions by December 1, 2021.

**GO TO [NEWLEAFSYM.COM](https://newleafsym.com) TO SIGN UP FOR EMAIL UPDATES AND RECEIVE THE LATEST
2020 GROWING SEASON RESULTS AND OTHER INSIGHTS AND INFORMATION.**



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